

Fully Integrated Medicaid Purchasing: “Early Adopter” Regions Overview

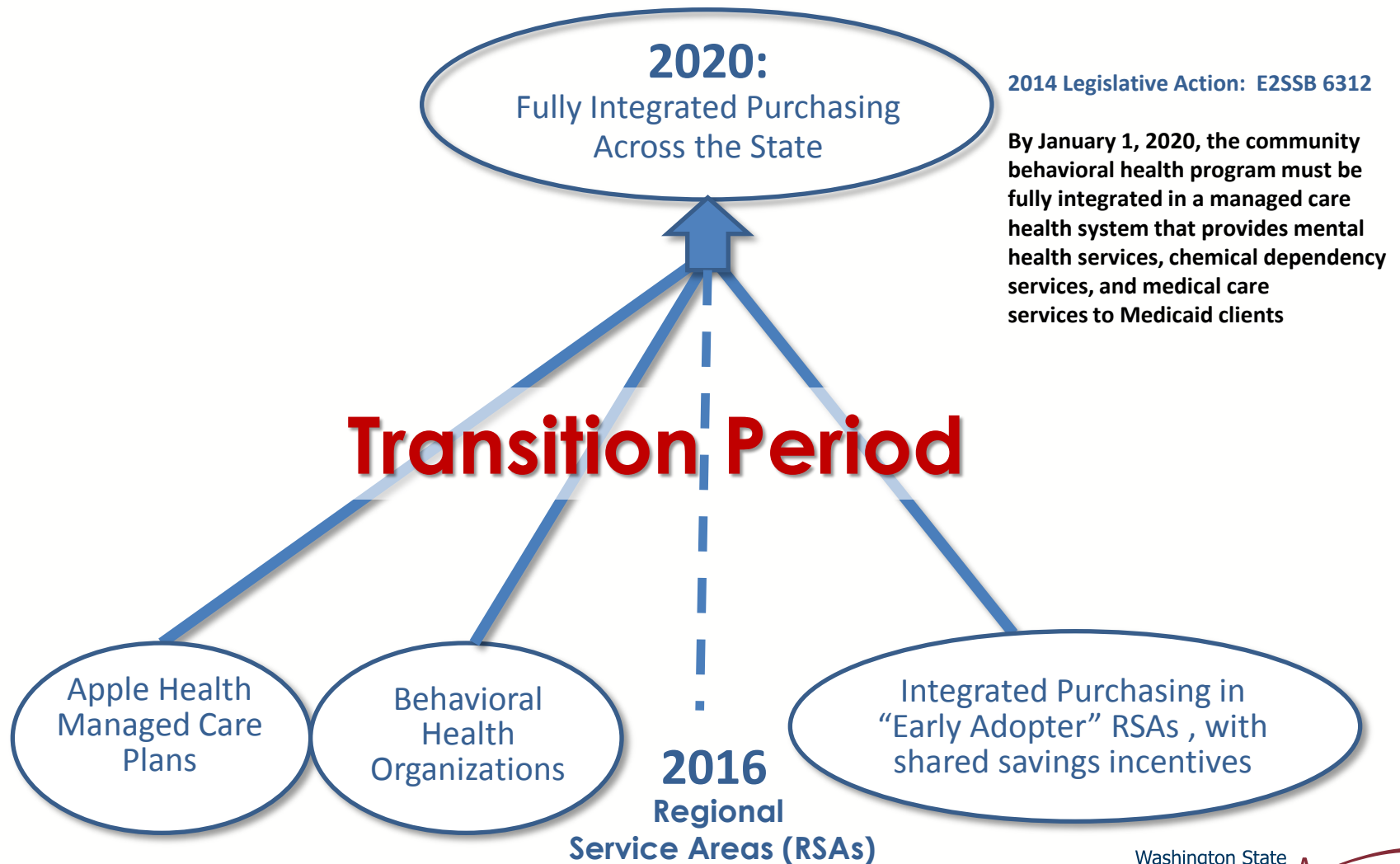
Managed Care Plan Operations Meeting
August 8, 2014

Overview of Today's Topics



- Integrated purchasing paths
- “Early Adopter” overview
- Timeline

Parallel Paths to Purchasing Transformation



2016 Medicaid Purchasing Context

- **“Early adopter” regional service areas**
 - Fully Integrated managed care plans contract for full physical and behavioral health risk
- **“Other” regional service areas**
 - Managed care plans contract for physical health for all and mental health for individuals who do not meet access-to-care standards

AND

- Behavioral health organizations provide substance use disorder services for all and mental health for individuals who do meet access-to-care standards

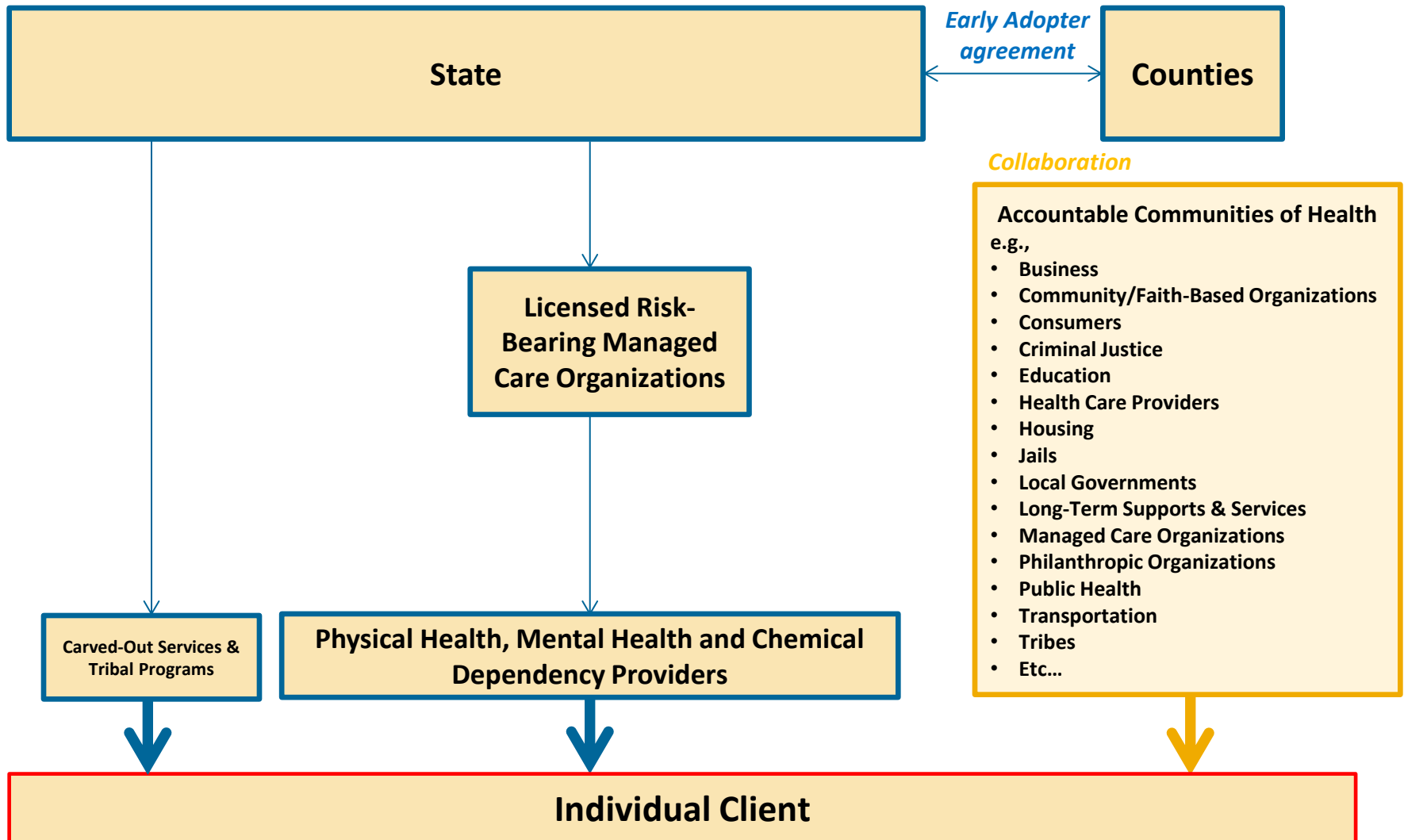
Purchasing in “Early Adopter” RSAs

- Standards developed jointly by the HCA and DSHS
- Agreement by county authorities in a regional service area
- Compliance with Medicaid and State managed care contracting requirements
- Shared savings incentives
 - Payments targeted at 10% of savings realized by the State
 - Based on outcome and performance measures
 - Available for up to 6 years or until fully integrated purchasing occurs statewide
- Models currently being vetted

Early Adopter Regions: Fully Integrated Physical & Behavioral Health Purchasing Basic Managed Care Arrangements

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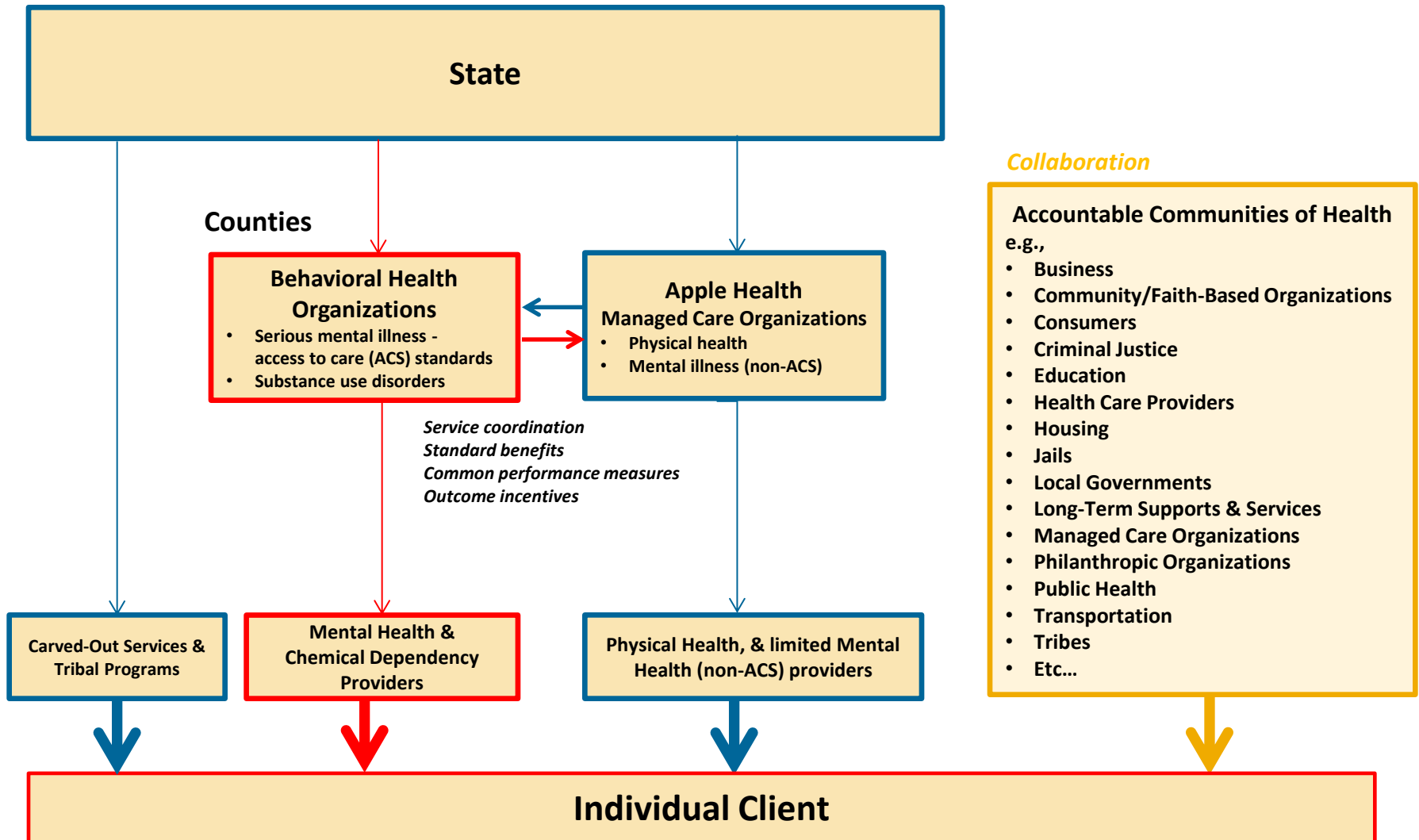


Other Regions: Physical & Behavioral Health Purchasing

Separate Managed Care Arrangements

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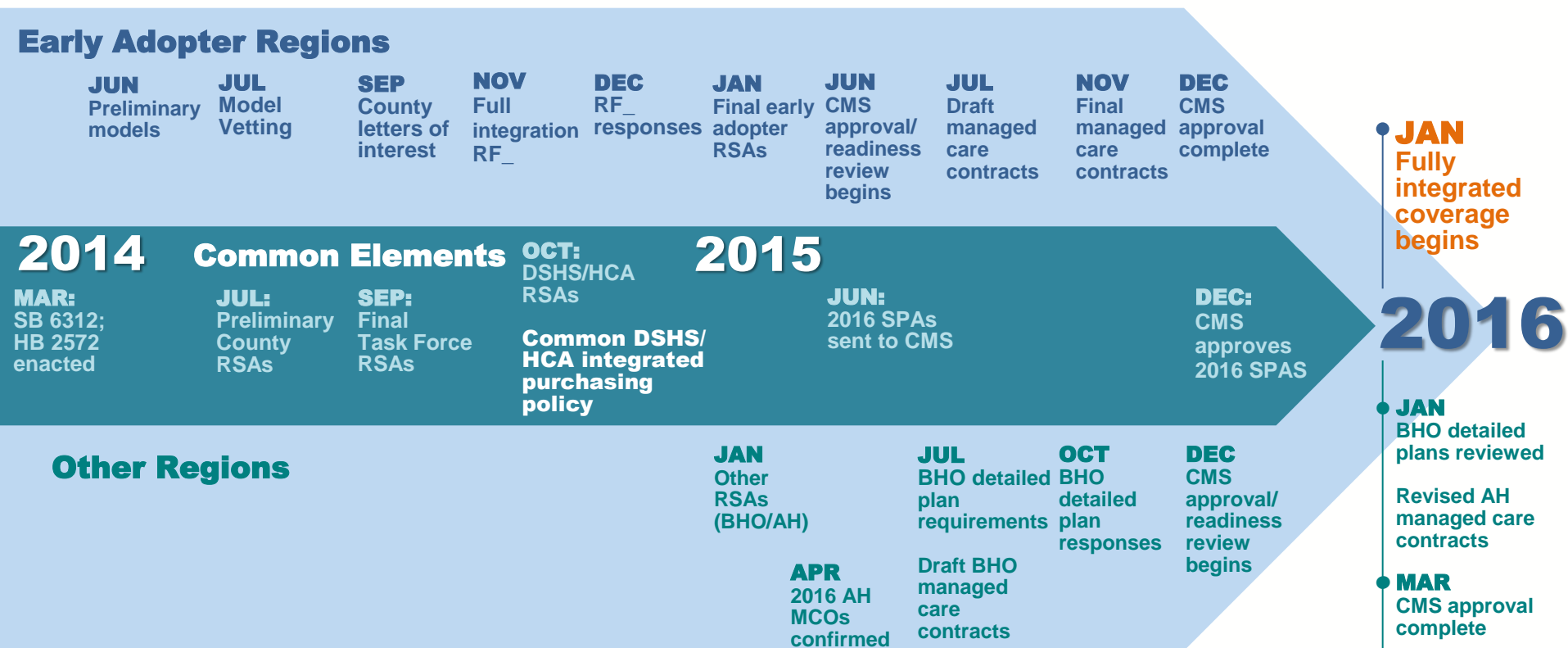
Washington County Regional Cross Reference

Regional Service Networks		Adult Behavioral Health Task Force Recommendations		Health Home Networks		Communities of Health (Planning Grantees)	
Peninsula	Clallam	Peninsula	Clallam	1	Clallam	5	Clallam
	Jefferson		Jefferson		Grays Harbor		Cowlitz
	Kitsap		Kitsap		Jefferson		Grays Harbor
Grays Harbor	Grays Harbor	Timberlands	Cowlitz		Kitsap		Jefferson
Timberlands	Lewis		Grays Harbor		Lewis		Kitsap
	Pacific		Lewis		Mason		Lewis
	Wahkiakum		Pacific		Pacific		Mason
Thurston-Mason	Mason	Thurston-Mason	Wahkiakum		Thurston		Pacific
	Thurston		Mason	4	Pierce		Thurston
Pierce	Pierce	Pierce	Thurston	5	Clark		Wahkiakum
SW WA Behavioral Health	Clark	SW WA Behavioral Health	Pierce		Cowlitz	1	Pierce
	Cowlitz		Clark		Klickitat	7	Clark
	Skamania		Klickitat		Skamania		Klickitat
King	King	King	Skamania		Wahkiakum	3	Skamania
North Sound	Island	North Sound	King	3	King	2	King
	San Juan		Island	2	Island		Island
	Skagit		San Juan		San Juan		San Juan
	Snohomish		Skagit		Skagit		Skagit
Greater Columbia	Whatcom	Greater Columbia	Snohomish	6	Snohomish	4	Snohomish
	Asotin		Whatcom		Whatcom		Whatcom
	Benton		Asotin		Adams		Adams
	Columbia		Benton		Chelan		Ferry
	Franklin		Columbia		Ferry		Lincoln
	Garfield		Franklin		Douglas		Pend Oreille
	Kittitas		Garfield		Grant		Spokane
	Klickitat		Kittitas		Lincoln		Stevens
	Walla Walla		Walla Walla		Okanogan		Whitman
	Whitman		Whitman		Pend Oreille	10	Chelan
	Yakima		Yakima		Spokane		Douglas
Chelan-Douglas	Chelan	Greater Columbia/Spokane	Chelan	7	Stevens		Grant
	Douglas		Douglas		Whitman		Kittitas
Spokane	Adams	Spokane	Adams		Asotin	6	Okanogan
	Ferry		Ferry		Benton		Asotin
	Grant		Grant		Columbia		Benton
	Lincoln		Lincoln		Franklin		Columbia
	Okanogan		Okanogan		Garfield		Franklin
	Pend Oreille		Pend Oreille		Kittitas		Garfield
	Spokane		Spokane		Walla Walla	9	Walla Walla
	Stevens		Stevens		Yakima		Yakima

Revised: 8-6-14
8-8-14

*8 - South Puget Intertribal
Planning Agency (no counties)

Medicaid Regional Purchasing Timeline



RSA – Regional service areas

MCO – Managed Care Organization

BHO – Behavioral Health Organization

AH – Apple Health (medical managed care)

SPA – Medicaid State Plan amendment

CMS – Centers for Medicare and Medicaid Services

Early Adopter Regions: Fully integrated purchasing

Other Regions: Separate managed care arrangements for physical and behavioral health care

Questions/Issues

Before managed care plans would be able to respond to procurement for full integration:

- What questions need to be answered?
- What issues need to be resolved?
- What data/information is needed?

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